

## Q4 2021 & Q1 2022 NH Small Group Submission Deadlines

NH New Business Group Submissions are due at least 10 business days prior to the Effective Date.  
Please submit new groups directly to [NewBusinessSales@harvardpilgrim.org](mailto:NewBusinessSales@harvardpilgrim.org).

### October 2021

Eff Date	Submission Deadline
<b>10/01/2021</b>	<b>09/17/2021</b>
10/05/2021	09/21/2021
10/10/2021	09/27/2021
10/15/2021	10/01/2021
10/20/2021	10/06/2021
10/25/2021	10/11/2021

### November 2021

Eff Date	Submission Deadline
<b>11/01/2021</b>	<b>10/18/2021</b>
11/05/2021	10/22/2021
11/10/2021	10/27/2021
11/15/2021	10/29/2021
11/20/2021	11/05/2021
11/25/2021	11/10/2021

### December 2021

Eff Date	Submission Deadline
<b>12/01/2021</b>	<b>11/15/2021</b>
12/05/2021	11/18/2021
12/10/2021	11/24/2021
12/15/2021	12/01/2021
12/20/2021	12/06/2021
12/25/2021	12/10/2021

### January 2022

Eff Date	Submission Deadline
<b>01/01/2022</b>	<b>12/17/2021</b>
01/05/2022	12/20/2021
01/10/2022	12/23/2021
01/15/2022	01/03/2022
01/20/2022	01/05/2022
01/25/2022	01/10/2022

### February 2022

Eff Date	Submission Deadline
<b>02/01/2022</b>	<b>01/18/2022</b>
02/05/2022	01/24/2022
02/10/2022	01/27/2022
02/15/2022	02/01/2022
02/20/2022	02/07/2022
02/25/2022	02/10/2022

### March 2022

Eff Date	Submission Deadline
<b>03/01/2022</b>	<b>02/14/2022</b>
03/05/2022	02/18/2022
03/10/2022	02/24/2022
03/15/2022	03/01/2022
03/20/2022	03/07/2022
03/25/2022	03/11/2022

### Exception Requests to the Submission Deadline

Any requests for an exception to the submission deadline must be sent directly to the **NewBusinessSales mailbox** with a cc to **Phil Chambers** (NH Director of Sales). Please include the Group Name with the request.

[NewBusinessSales@harvardpilgrim.org](mailto:NewBusinessSales@harvardpilgrim.org); [philip\\_chambers@harvardpilgrim.org](mailto:philip_chambers@harvardpilgrim.org)

If you receive approval for the exception, please include the approval email with your complete submission and send to: [NewBusinessSales@harvardpilgrim.org](mailto:NewBusinessSales@harvardpilgrim.org).